

AGENCY PROFILE

Program Year 2008

Project GO, Inc.

| | |
|------------------------------------|---------------|
| Service Area | Placer County |
| Total Low Income Households | 15,169 |

See Footnote #1

Households Served and Average Benefit

| Program Component | Service Area | | Statewide |
|---------------------|-------------------|-------------------------------|-------------------------------|
| | Households Served | Average Benefit per Household | Average Benefit per Household |
| ECIP EHCS Cooling | 12 | \$1,169 | \$861 |
| ECIP EHCS Heating | 29 | \$2,037 | \$1,208 |
| ECIP Fast Track | 386 | \$436 | \$351 |
| ECIP WPO | 87 | \$386 | \$322 |
| HEAP Gas & Electric | 615 | \$274 | \$238 |
| HEAP WPO | 70 | \$383 | \$299 |
| Weatherization | 127 | \$1,494 | \$1,446 |

See Footnote #2

Household Income

| | Service Area | | | Statewide | | |
|-----------------------------------|--------------|------------|-----------|------------|------------|-----------|
| | Under 100% | 101 - 125% | Over 125% | Under 100% | 101 - 125% | Over 125% |
| LIHEAP Eligible Households | | | | | | |
| Census Data | 28% | 18% | 54% | 39% | 16% | 45% |

| Program Component | Service Area | | | | |
|---------------------|--------------|-------------|--------------|--------------|-----------|
| | Under 75% | 75% to 100% | 101% to 125% | 126% to 150% | Over 150% |
| ECIP EHCS & WPO | 0% | 25% | 25% | 25% | 25% |
| ECIP Fast Track | 23% | 19% | 19% | 15% | 24% |
| HEAP Gas & Electric | 25% | 17% | 27% | 10% | 20% |
| HEAP WPO | 11% | 14% | 33% | 16% | 26% |
| Weatherization | 10% | 13% | 26% | 16% | 35% |

| Program Component | Statewide | | | | |
|---------------------|-----------|-------------|--------------|--------------|-----------|
| | Under 75% | 75% to 100% | 101% to 125% | 126% to 150% | Over 150% |
| ECIP EHCS & WPO | 28% | 17% | 24% | 16% | 15% |
| ECIP Fast Track | 49% | 16% | 18% | 8% | 9% |
| HEAP Gas & Electric | 30% | 16% | 33% | 12% | 10% |
| HEAP WPO | 28% | 14% | 28% | 13% | 17% |
| Weatherization | 28% | 17% | 25% | 13% | 17% |

See Footnote #3

AGENCY PROFILE

Program Year 2008

Vulnerable Populations

| LIHEAP Eligible Households | Service Area | | | Statewide | | |
|----------------------------|--------------|----------|------------------|-----------|----------|------------------|
| | Elderly | Disabled | Children Under 5 | Elderly | Disabled | Children Under 5 |
| Census Data | 52% | 44% | 6% | 33% | 37% | 8% |

| Program Component | Service Area | Statewide |
|---------------------|---------------------|---------------------|
| | VP HHs to Total HHs | VP HHs to Total HHs |
| ECIP EHCS & WPO | 100% | 77% |
| ECIP Fast Track | 100% | 81% |
| HEAP Gas & Electric | 65% | 76% |
| HEAP WPO | 69% | 82% |
| Weatherization | 79% | 77% |

See Footnote #4

Energy Burden

| | |
|------------------|-----|
| National Average | 15% |
|------------------|-----|

| Program Component | Service Area Average Energy Burden |
|---------------------|--|
| ECIP Fast Track | 12% |
| HEAP Gas & Electric | 10% |
| Weatherization | 10% |

See Footnote #5

Primary Heating Fuel Type

| | Service Area | | | | | |
|-------------|--------------|-------------|---------|--------------------|------|-------|
| | Natural Gas | Electricity | Propane | Fuel Oil, Kerosene | Wood | Other |
| Census Data | 56% | 27% | 11% | 1% | 5% | 1% |

| Program Component | Service Area | | | | | |
|-------------------|--------------|-------------|---------|--------------------|------|-------|
| | Natural Gas | Electricity | Propane | Fuel Oil, Kerosene | Wood | Other |
| Weatherization | 71% | 6% | 21% | 0% | 2% | 0% |

See Footnote #6

ECIP/HEAP Expenditures

| Program Component | Service Area | Statewide Range |
|-------------------|---------------------|---------------------|
| | Actual Expenditures | Actual Expenditures |
| ECIP EHCS | 31% | 1% - 30% |
| ECIP Fast Track | 27% | 7% - 42% |
| ECIP WPO | 6% | 1% - 21% |
| HEAP Gas/Electric | 29% | 27% - 67% |
| HEAP WPO | 6% | 1% - 21% |

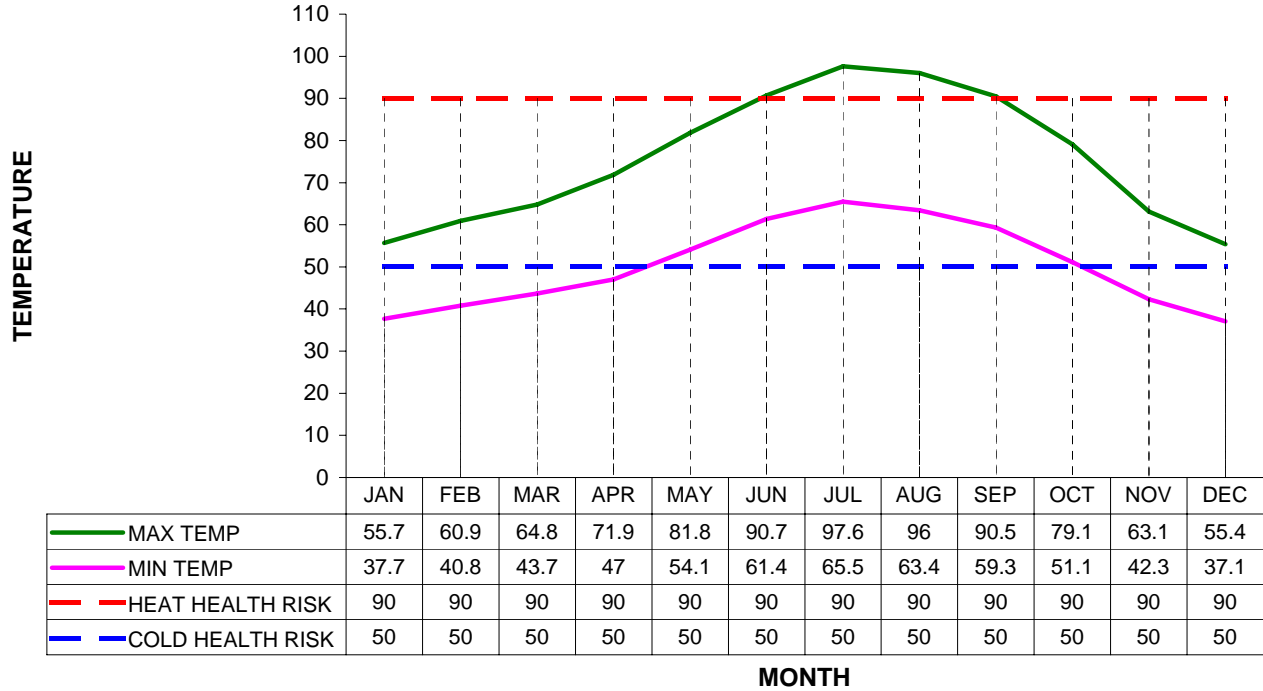
See Footnote #7

AGENCY PROFILE

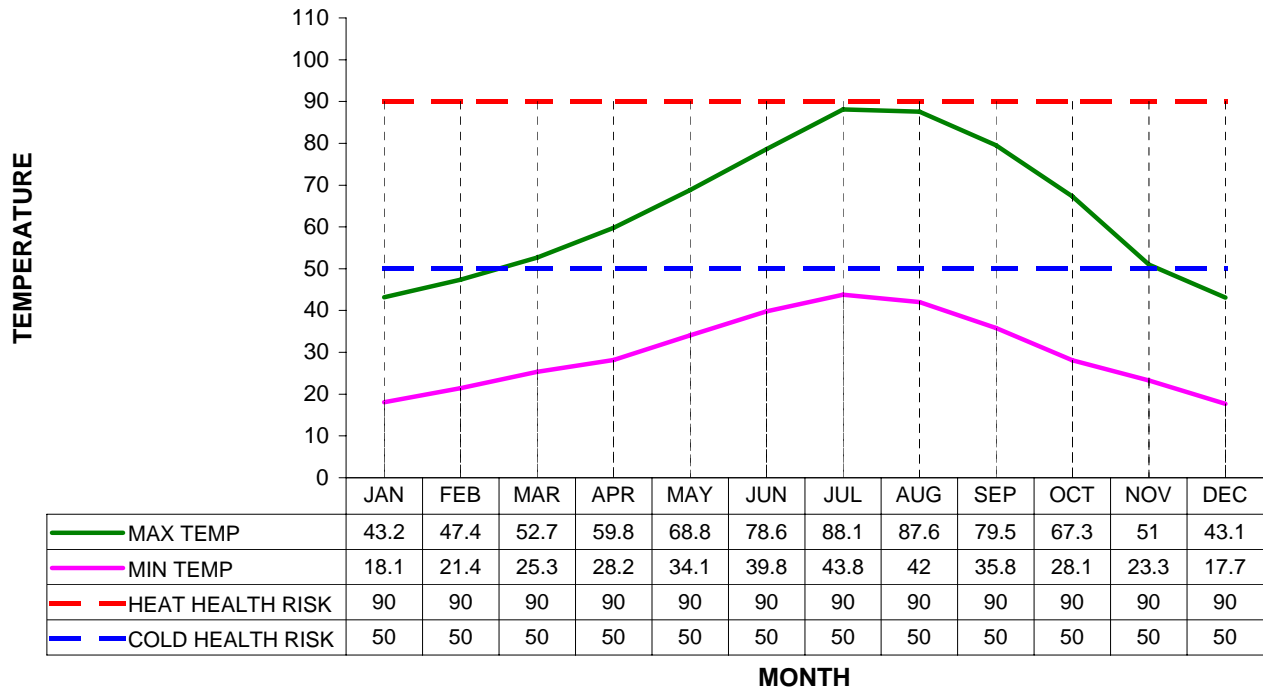
Program Year 2008

Climate Data

REPRESENTATIVE CEC CLIMATE ZONE 11



REPRESENTATIVE CEC CLIMATE ZONE 16



AGENCY PROFILE

Program Year 2008

Climate Data

Heating/Cooling Seasons

| Zone | Heating Months | Cooling Months |
|------|--------------------|------------------|
| 11 | November - April | June - September |
| 16 | January - December | n/a |

CEC Climate Zone Descriptions

| Zone | Description |
|------|------------------------------|
| 11 | Northern inland valley - hot |
| 16 | Mountain |

See Footnote #8

California Energy Commission (CEC) Building Climate Zones by City

| City | Climate Zone | City | Climate Zone |
|--------------------|--------------|-------------------------------|--------------|
| Alta | 16 | Iowa Hill | 16 |
| Applegate | 11 | Kings Beach | 16 |
| Auburn | 11 | L.L. Anderson Reservoir | 16 |
| Baxter | 16 | Lake Tahoe | 16 |
| Blue Canyon | 16 | Lincoln | 11 |
| Bowman | 11 | Loomis | 11 |
| Carmel Bay | 16 | Meadow Vista | 11 |
| Cisco | 16 | Michigan Bluff | 16 |
| Clipper Gap | 11 | Newcastle | 11 |
| Colfax | 11 | North Auburn | 11 |
| Donner Pass | 16 | Penryn | 11 |
| Duncan Canyon | 16 | Rocklin | 11 |
| Dutch Flat | 16 | Roseville | 11 |
| Eder | 16 | Rubicon River | 16 |
| Elders Corner | 11 | Sheridan | 11 |
| Emigrant Gap | 16 | Squaw Valley (Olympic Valley) | 16 |
| Forest Hill Divide | 16 | Tahoe City | 16 |
| Foresthill | 16 | Tahoe Pines | 16 |
| Gold Run | 16 | Tahoe Vista | 16 |
| Granite Bay | 11 | Tahoma | 16 |
| Granite Chief | 16 | Troy | 16 |
| Hidden Valley | 11 | Weimar | 11 |
| Homewood | 16 | Whitney | 11 |

See Footnote #9

Department of Energy (DOE) Climate Zones by Weather Station

| Weather Station | Cooperative Station ID # | Heating Degree Days (65° Base) | Cooling Degree Days (65° base) | DOE Climate Zone |
|-----------------|--------------------------|--------------------------------|--------------------------------|------------------|
| Auburn | 40383 | 2,992 | 1,366 | 4 |
| Blue Canyon | 40897 | 5,545 | 423 | 2 |
| Colfax | 41912 | 3,512 | 1,116 | 4 |
| Tahoe City | 48758 | 7,616 | 47 | 1 |

See Footnote #10

AGENCY PROFILE

Program Year 2008

Repeat Customers

| Program Component | Service Area | Statewide |
|-------------------|------------------|------------------|
| | Repeat Customers | Repeat Customers |
| HEAP | 12% | 20% |
| Fast Track | 2% | 10% |

See Footnote #11

AGENCY PROFILE

Program Year 2008

Footnotes

1. ***Total Low Income Households***
Source:
 - Census information was provided by the California Department of Finance.
2. ***Households Served and Average Benefit***
 - The average benefit per household for ECIP EHCS and Weatherization was calculated by dividing the total direct program activity by the total households served.
 - The average benefit per household for Fast Track, WPO and HEAP was calculated by dividing the total benefits received by the total households served.Sources:
 - ECIP EHCS, WPO, and Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2005.
 - Fast Track and HEAP data was derived from the CLASS database for Program Year 2005.
3. ***Household Income***
Sources:
 - Census information was provided by the California Department of Finance.
 - ECIP EHCS, WPO, and Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2005.
4. ***Vulnerable Populations***
 - The number of vulnerable population households is not duplicated.Sources:
 - Census information was provided by the California Department of Finance.
 - ECIP EHCS, WPO, and Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2005.
5. ***Energy Burden***

The energy burden is calculated by dividing the total household energy costs by the total household income.

Source:
 - The national average energy burden was derived from the LIHEAP Home Energy Workbook for Fiscal Year 2005, DHHS, May 2007, page i.
 - Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2005.
 - Fast Track and HEAP data was derived from the CLASS database for Program Year 2005.
6. ***Primary Heating Fuel Type***
 - Fuel types represent the types of fuels used as the primary heating source for low-income homes.
 - The other heating fuel type category includes but is not limited to solar, coal and non-existent heating.Source:
 - Census information was provided by the California Department of Finance.
 - Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2006, the first year that fuel types were collected for LIHEAP.

AGENCY PROFILE

Program Year 2008

Footnotes

7. ***ECIP/HEAP Expenditures***
 - The expenditure ratios were calculated by dividing the total expenditures for each program by the sum total of all program expenditures included in this analysis.
 - One standard deviation was used to determine the statewide ranges over a period of five years. For normally distributed data, about 68% of the values are within 1 standard deviation of the average.

Sources:

 - ECIP EHCS, WPO, and Weatherization data was derived from activity and reimbursement reports submitted for Program Years 2002 through 2006.
 - Fast Track and HEAP data was derived from the CLASS database for Program Years 2002 through 2006.
8. ***Representative CEC Climate Zones***
 - Heat and Cold Level 1 is categorized as cautionary.
 - Heat and Cold Level 2 is categorized as extremely cautionary.

Source:

 - Cautionary levels of temperature were obtained from the California Office of Emergency Services.
 - Average monthly maximum and minimum temperatures were derived from the National Oceanic and Atmospheric Administration (NOAA), Monthly Station Normals of Temperature, Precipitation and Heating and Cooling Degree Days 1971-2000, 04 California, February 2002.
9. ***CEC Building Climate Zones by City***

Source:

 - Climate zone data was obtained from the Joint Appendices for the 2005 Building Energy Efficiency Standards for Residential and Nonresidential Buildings, October 2004, Table II.2.
10. ***DOE Climate Zones by Weather Station***
 - Heating and cooling degree days are used to categorize weather stations within a service area into DOE climate zones using a pre-established range of heating and cooling degree days.
 - A degree day is calculated by subtracting the average temperature of the day from the degree day base. If it is a heating degree day, it is the difference below the base. If it is a cooling degree day, it is the difference above the base. The degree days are averaged over a 30-year period.

Source:

 - Weather stations and degree days were obtained from the National Oceanic & Atmospheric Administration (NOAA), Annual Degree Days to Selected Bases, 1971-2000, released 6/20/02.
11. ***Repeat Customers***
 - The rate of repeat customers receiving utility assistance was calculated by dividing the total customers receiving services two or more consecutive program years by the total customers served from Program Years 2004 through 2006.

Source:

 - Fast Track and HEAP data was derived from the CLASS database for Program Years 2004 through 2006.